

A New Approach to Health Care Savings Exclusively for LVBCHC Small Business Members



**Lehigh Valley Business
Coalition on Health Care**

What is the small business program?

The Coalition's small business program is designed for employers with ***as few as two employees***. We work with our partner-vendors to develop insured products for medical, dental and vision services at affordable rates. Coalition members have exclusive access to a full range of employee benefits at rates not available to non-members

How does a small business take advantage of the program?

Join the Coalition! For as little as ***\$50 per year (based upon number of employees)*** a small business may join the Coalition. Just complete and submit the one-page application.

What products or programs are available to small businesses?

Through our partner-vendors, we offer a range of insured medical, dental and vision services. First and foremost, you determine which plans meet the needs of your employees. Medical plans utilize existing health systems and are designed to provide flexibility while maintaining extensive coverage.

The dental and vision plans may be offered as employee paid benefits with no minimum employee participation required, making it easier for you to help your employees obtain coverage at affordable rates.

What are the benefits of the small business program?

Value! As a member of the Coalition you have access to exclusive rates unavailable to non-members. The dollars you spend on employee benefits not only go further, they also purchase more coverage for your employees.

In addition, as a small business member you have access to the Coalition's extensive network of HR and benefits administrators affording you the opportunity to discuss your business concerns with colleagues. As a member, you have un-paralleled access to educational programs on cutting edge employer-employee benefits issues without having to pay outrageous fees to attend out-of-town seminars. You also gain access to a broad range of wellness programs tailored to meet the needs of your employees. The professional staff at the Coalition is available to consult with you on issues related to employee benefits and programs to meet those needs.

What should I do if I encounter a problem with a vendor's program?

Whenever a question arises, relative to the services provided by one of our partner-vendors, you should contact your broker or the Coalition Office. Once we have your information, we work with you and our partner-vendor to resolve the situation. The Coalition works very diligently to represent your interests. If a member isn't satisfied, neither are we!

LVBCHC's Small Business programs offer the best insured medical, dental and vision plans available



The **Lehigh Valley Business Coalition on Health Care**, **Valley Preferred** and **HealthAmerica** are bringing fully-insured, cost-effective health care alternatives to employers in the Lehigh Valley. Choose **Lehigh Select** or any of the **HealthAmerica** plans and save on your health insurance premium with discounts of up to 2.5 percent (*based on your total number of employees*). You also get access to free wellness programs through **Valley Preferred's Care Beyond the Coverage** and **HealthAmerica's® WellFirst Gold** coming soon.



United Concordia is pleased to offer fully-insured dental benefits for Lehigh Valley Business Coalition on Health Care members. Through your membership in the LVBCHC, you can offer your employees affordable access to quality care through a passive PPO, **Concordia Flex** or an active PPO, **Concordia Preferred**.



Under the LVBCHC vision programs administered by **National Vision Administrators, L.L.C. (NVA)**, Coalition members can offer their employees a wide selection of plan options including fully insured, self insured and discount programs at a significant savings. You will have access to our comprehensive network of both independent and retail locations, flexible plan designs, and the overall best value in vision care.

In addition to the very competitive rates offered by our partner-vendors you also receive the value of an **LVBCHC** membership. Participating employers have the opportunity to attend quarterly roundtable sessions or join committees such as Education, Membership, Public Relations or the wellness task force and learn about new initiatives as well as network with other local employers. As a small business, the **LVBCHC** offers programs that meet the needs of you and your employees for quality, affordable medical benefits.

Ask your broker to contact our vendors for quotes or call **Valley Preferred** at 610.969.0148, **HealthAmerica** at 800.788.7895, **UCCI** at 570.474.2853 or **NVA** at 513.755.7819 to find out how much you can save. Compare us with standard plans. **You'll be surprised at your options!**

For membership information, contact the Coalition directly.

Lehigh Valley Business Coalition on Health Care
60 West Broad Street, Suite 105
Bethlehem, PA 18018
610.317.0130



Marketing materials supported by Medco®